

1 UNITED STATES COURT OF APPEALS

2  
3 FOR THE SECOND CIRCUIT

4  
5 August Term, 2004

6  
7 (Argued: May 19, 2005

Decided: September 5, 2006)

8  
9 Docket No. 04-3260

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11  
12 D.H. BLAIR & CO., INC., and KENTON E. WOOD, Individually and as  
13 Director and Chief Executive Officer of D.H. Blair & Co., Inc.,

14  
15 Plaintiffs-Appellees,

16  
17 - v. -

18  
19 JUDIT GOTTDIENER, ERNEST GOTTDIENER, ERVIN TAUSKY and SUAN  
20 INVESTMENTS,

21  
22 Defendants-Appellants,

23  
24 D.H. BLAIR INVESTMENT BANKING CORP., J. MORTON DAVIS and ALFRED  
25 PALAGONIA,

26  
27 Defendants.

28 -----  
29  
30 B e f o r e: WINTER and KATZMANN, Circuit Judges, and MURTHA,\*  
31 District Judge.  
32

33 Appeal from entry of default judgment confirming in part and  
34 vacating in part an arbitration award. We vacate the grant of  
35 default judgment, reach the merits of the petition, and hold that  
36 the award should have been confirmed in full.  
37

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\*The Honorable J. Garvan Murtha, United States District  
Judge for the District of Vermont, sitting by designation.

1 JAY R. FIALKOFF, Moses & Singer  
2 LLP, New York, New York (Jayson D.  
3 Glassman, of counsel), for  
4 Plaintiffs-Appellees.

5  
6 MARK A. TEPPER, Fort Lauderdale,  
7 Florida, for Defendants-Appellants.  
8

9  
10 WINTER, Circuit Judge:  
11

12 Judit and Ernest Gottdiener, Ervin Tausky, and Suan  
13 Investments (collectively "the Investors") appeal from a grant of  
14 default judgment to D.H. Blair & Co., Inc. ("D.H. Blair") and  
15 Kenton E. Wood (collectively "Broker"). The default judgment  
16 granted Broker's motion to confirm in part and vacate in part the  
17 award of an arbitration panel.

18 The Investors argue, inter alia, that the Southern District  
19 of New York ("S.D.N.Y.") lacked personal jurisdiction over them  
20 and was an improper venue. The Investors also argue that the  
21 district court abused its discretion by failing to vacate the  
22 default judgment. These arguments are directed to restoring the  
23 part of the award vacated in the present actions and to breathing  
24 life into their own motion to vacate the arbitral award, which  
25 was filed in the Southern District of Florida ("S.D. Fla.") and  
26 transferred to the S.D.N.Y. after entry of the default judgment.  
27 Although personal jurisdiction existed in the S.D.N.Y. and there  
28 was proper venue, we vacate so much of the default judgment as  
29 vacated parts of the arbitration award. We confirm the award  
30 because it was not manifestly contrary to law, after finding that

1 the Investors waived their arguments regarding Florida law by not  
2 raising them in the S.D.N.Y. action.

3 BACKGROUND

4 a) The Arbitration

5 The Investors maintained securities trading accounts with  
6 Broker. Each of the Investors signed separate account agreements  
7 and opened trading accounts with D.H. Blair in New York. Each  
8 agreement specified that disputes between the Investors and  
9 Broker be resolved by arbitration and that:

10 The award of the arbitrators, or the majority  
11 of them, shall be final, and judgment upon  
12 the award rendered may be entered in any  
13 court, state or federal, having jurisdiction.  
14 I consent to the jurisdiction of the state  
15 and federal courts in the City of New York  
16 for the purpose of compelling arbitration,  
17 staying litigation pending arbitration, and  
18 enforcing any award of arbitrators.  
19

20 On May 22, 2000, Investors filed a statement of claim  
21 against Broker with the National Association of Securities  
22 Dealers ("NASD") in New York City alleging violations of the  
23 federal securities and other laws. When filing their claim, the  
24 Investors signed a "NASD Regulation Arbitration Uniform  
25 Submission Agreement," which provided that:

26 The undersigned parties further agree to  
27 abide by and perform any award(s) rendered  
28 pursuant to this Submission Agreement and  
29 further agree that a judgment and any  
30 interest due thereon, may be entered upon  
31 such award(s) and, for these purposes, the  
32 undersigned parties hereby voluntarily  
33 consent to submit to the jurisdiction of any

1 court of competent jurisdiction which may  
2 properly enter such judgment.  
3

4 On December 19, 2000, the Investors amended their claims to  
5 assert violations of the New Jersey Blue Sky Law, contending that  
6 they were New Jersey residents. Less than three weeks later, on  
7 January 5, 2001, the Investors, in a collective change of mind,  
8 asserted that they were Florida residents during their entire  
9 relationship with Broker and requested that the matter be  
10 transferred to a NASD office in Florida. The dispute was  
11 transferred to Florida, and on June 25, 2002, the Investors  
12 amended their claim to assert violations of the Florida Blue Sky  
13 Law. The arbitration took place before a panel of three  
14 arbitrators in September and October 2002 in the NASD's Boca  
15 Raton, Florida offices.

16 At the commencement of the arbitration, the Investors  
17 initially sought "1) compensatory damages . . .; 2) interest; 3)  
18 return of commissions . . .; 4) punitive damages . . .; 4) [sic]  
19 costs; and 5) attorneys' fees," but in their "post-hearing  
20 submissions," which were considered by the arbitrators before  
21 rendering a decision, the Investors requested slightly different  
22 relief, including "1) compensatory damages . . .; 2) punitive  
23 damages . . .; 4) costs . . .; 5) pre-judgment interest; and 6) a  
24 finding that each respondent violated Section 517.301, Florida  
25 Statutes." The differences in the relief sought are monetarily  
26 significant in that the compensatory and punitive damages

1 requested were higher and the request for "prejudgment interest"  
2 followed the request for compensatory and punitive damages and  
3 costs, implying that prejudgment interest should apply to each.

4 On January 29, 2003, the arbitrators awarded \$255,000 in  
5 compensatory damages and \$450,000 in punitive damages to the  
6 Investors. Both awards included prejudgment interest accruing  
7 from May 22, 1995, "until the date the Award is paid in full."  
8 The Investors moved to have the arbitrators recalculate the  
9 compensatory damages to include damages required under Florida  
10 law, and Broker filed a response defending the award. On March  
11 12, 2003, the arbitration panel denied the motion.

12 b) Broker's New York Petition

13 Broker filed a Notice of Petition and Petition to Confirm in  
14 Part and Vacate in Part an Arbitration Award ("New York  
15 Petition") in the Supreme Court of New York County. The Petition  
16 had a return date of April 29, 2003, and stated that, as allowed  
17 by Section 403(b) of the New York C.P.L.R., answering papers had  
18 to be served on the movant seven days before that date. The  
19 Investors were served with these documents on April 11, 2003. In  
20 the New York Petition, Broker argued that the award should be  
21 confirmed, except for the portion that awarded prejudgment  
22 interest on punitive damages. Broker asserted that this part of  
23 the award was in manifest disregard of the law and contrary to  
24 public policy. On April 25, 2003, the Investors removed the New

1 York Petition to the S.D.N.Y. with an explicit reservation of all  
2 rights and defenses, "including but not limited to all rights and  
3 defenses directed to the inadequacy and impropriety of service of  
4 process and personal jurisdiction." The Investors asserted that  
5 they had "not submitted to the Jurisdiction of the state court in  
6 New York and further believe[d] that neither the state court in  
7 New York, nor the [S.D.N.Y. had] personal jurisdiction over  
8 them." After removal, the Investors took no further action on  
9 the New York Petition until the entry of a default judgment as  
10 described infra.

11 On June 4, 2003, Broker sought and received a Clerk's  
12 Certificate of default based on the Investors' failure to respond  
13 to the New York Petition, relying upon noncompliance with Rule  
14 81(c), which states in relevant part that "[i]n a removed action  
15 in which the defendant has not answered, the defendant shall  
16 answer or present the other defenses or objections available  
17 under these rules . . . within 5 days after the filing of the  
18 petition for removal." Fed. R. Civ. P. 81(c). Broker then moved  
19 in the district court for entry of default judgment under Rule  
20 55(b) (2) on June 5, 2003. On June 17, 2003, the Investors filed  
21 an Opposition to Entry of Default Judgment, Cross Motion to  
22 Vacate Default, and Cross Motion to Dismiss or Transfer. In  
23 contesting the entry of default against them, the Investors  
24 argued that Broker's New York Petition was a motion, not a

1 complaint or pleading; as such, default was improper because the  
2 Rules do not provide for entry of default judgment on a motion.  
3 Moreover, the Investors asserted that the New York Petition was  
4 incomplete as it lacked a memorandum of law. They also claimed  
5 that they had a meritorious defense in that Broker had never  
6 called the rule against prejudgment interest on punitive damages  
7 to the attention of the arbitrators. Finally, the Investors  
8 sought either a dismissal of the New York Petition for lack of  
9 personal jurisdiction and improper venue, arguing that the  
10 "balance of convenience plainly favors Florida," or a transfer to  
11 the S.D. Fla., where there was a pending, related action  
12 described below.

13 c) Investors' Florida Petition

14 While the Investors did not respond directly to the New York  
15 Petition after they removed it to the S.D.N.Y., on April 29,  
16 2003, they filed their own Petition to Partially Vacate/Confirm  
17 Arbitration Award and to Determine Prejudgment Interest,  
18 Attorney's Fees and for Other Relief ("Florida Petition") in a  
19 Florida state court. The Florida Petition asked the court to  
20 vacate the compensatory damages portion of the arbitration award  
21 as being in manifest disregard of the law because the arbitrators  
22 specifically found a violation of Fla. Stat. ch. 517.301 but  
23 failed to award the full statutory damages as directed by Fla.  
24 Stat. ch. 517.211. The Florida Petition requested confirmation

1 of the remainder of the award and the calculation of attorneys'  
2 fees, which had been deferred by the arbitrators.

3 On May 30, 2003, Broker removed the Florida Petition to the  
4 S.D. Fla. and filed an answer to it on June 6, 2003. On July 11,  
5 2003, Broker moved to stay the Florida proceedings until the  
6 district court in the S.D.N.Y. ruled on the first-filed New York  
7 Petition or, in the alternative, to transfer venue of the Florida  
8 action to the S.D.N.Y. On August 29, 2003, the district court in  
9 the S.D. Fla. transferred the Florida Petition to the S.D.N.Y.

10 d) Judgment on the New York Petition

11 On August 20, 2003, before the transfer of the Florida  
12 Petition, Judge Owen granted a default judgment in the S.D.N.Y.,  
13 confirming the award in part but vacating the portion adding  
14 prejudgment interest to the punitive damages. After holding that  
15 it had personal jurisdiction over the Investors, the district  
16 court held that the certificate of default was properly entered  
17 per Rule 81(c) because the New York Petition complied with state  
18 procedural rules, and a federal court takes a removed action in  
19 the posture in which it receives it. Therefore, the Investors  
20 had a duty to answer the New York Petition and could not ignore  
21 it once they removed it to federal court. Moreover, the district  
22 court found that there was no good cause to set aside the entry  
23 of default under Rule 55(c) because the Investors had not  
24 presented a meritorious defense to Broker's claim that the award



1 of prejudgment interest on punitive damages was made in manifest  
2 disregard of the law. Finally, the district court denied the  
3 motion to transfer venue to Florida because the action was first  
4 filed in New York, there were no special circumstances, and many  
5 of the events underlying the action occurred in New York.

6 On September 2, 2003, the Investors filed a Rule 59(e)  
7 Motion to Alter or Amend the default judgment. The Investors  
8 claimed a due process violation in that the default judgment  
9 effectively disposed of the Florida Petition without addressing  
10 the merits. They also contended that the district court erred in  
11 setting aside the prejudgment interest on punitive damages. The  
12 district court denied the motion on May 7, 2004.

#### 13 DISCUSSION

##### 14 a) Personal Jurisdiction

15 We first address the Investors' claim that the S.D.N.Y.  
16 lacked personal jurisdiction over them. "We review district  
17 court decisions on personal jurisdiction for clear error on  
18 factual holdings and de novo on legal conclusions." Mario  
19 Valente Collezioni, Ltd. v. Confezioni Semeraro Paolo, S.R.L.,  
20 264 F.3d 32, 36 (2d Cir. 2001) (citing U.S. Titan, Inc. v.  
21 Guangzhou Zhen Hua Shipping Co., 241 F. 3d 135, 151 (2d Cir.  
22 2001)). We hold that the district court properly exercised  
23 personal jurisdiction over the parties for two reasons. First,  
24 the Investors consented to personal jurisdiction in New York.

1 Second, even absent consent, the Investors transacted business in  
2 and had sufficient contacts with New York to allow New York  
3 courts to exercise personal jurisdiction over them.

4 1. Consent

5 Parties can consent to personal jurisdiction through forum-  
6 selection clauses in contractual agreements. See Nat'l Equip.  
7 Rental, Ltd. v. Szukhent, 375 U.S. 311, 315-16 (1964) ("And it is  
8 settled . . . that parties to a contract may agree in advance to  
9 submit to the jurisdiction of a given court . . . ."); 4 Charles  
10 Alan Wright & Arthur R. Miller, Federal Practice and Procedure §  
11 1064, at 344 (3d ed. 2002). Here, the Investors consented to  
12 jurisdiction in the S.D.N.Y. when they executed their "Cash  
13 Account Agreements" with Broker. These Agreements contained a  
14 forum-selection clause explicitly stating that the Investors  
15 "consent to the jurisdiction of the state and federal courts in  
16 the City of New York for the purpose of . . . enforcing any award  
17 of arbitrators."

18 While forum-selection clauses are regularly enforced,  
19 Carnival Cruise Lines, Inc. v. Shute, 499 U.S. 585 (1991),  
20 several conditions must be met. A court must first determine  
21 that the existence of the clause was reasonably communicated to  
22 the parties. See Effron v. Sun Line Cruises, Inc., 67 F.3d 7, 9  
23 (2d Cir. 1995). The Investors do not claim an unawareness of the  
24 jurisdictional consent clause; it was plainly printed on the Cash

1 Account Agreements. Second, a forum-selection clause will be  
2 upheld unless "the clause was obtained through fraud or  
3 overreaching." Jones v. Weibrecht, 901 F.2d 17, 18 (2d Cir.  
4 1990) (citing The Bremen v. Zapata Off-Shore Co., 407 U.S. 1, 15  
5 (1972)). The Investors make no claim that their consent to the  
6 Cash Account Agreements was procured by fraud or overreaching.

7 Finally, unless it is clearly shown that "enforcement would  
8 be unreasonable and unjust," id., forum-selection clauses will be  
9 enforced. It is on this ground that the Investors argue the Cash  
10 Account Agreement clause should not be enforced. The Investors  
11 claim that because the Cash Account Agreements limit New York  
12 courts' jurisdiction to "enforcing any award of arbitrators"  
13 (emphasis supplied), that they did not consent to jurisdiction in  
14 New York to vacate any part of the award and that any reading  
15 otherwise is unreasonable and unjust.

16 We disagree. The Cash Account Agreements were an agreement  
17 to jurisdiction in the New York courts for both confirmation and  
18 vacatur proceedings. As such, the enforcement of the  
19 jurisdictional consent clause is neither unjust nor unreasonable.  
20 The purpose of the clause was to consent to New York jurisdiction  
21 for all arbitration-related proceedings, including "compelling  
22 arbitration, staying litigation pending arbitration, and  
23 enforcing any award of arbitrators." The use of the word  
24 "enforce" rather than the word "confirm" is significant. To

1 enforce is “[t]o give force or effect to.” Black’s Law  
2 Dictionary (8th ed. 2004). Because “[a]rbitration awards are not  
3 self-enforcing,” they must be given force and effect by being  
4 converted to judicial orders by courts; these orders can confirm  
5 and/or vacate the award, either in whole or in part. Hoeft v.  
6 MVL Group, Inc., 343 F.3d 57, 63 (2d Cir. 2003). Here, Broker  
7 petitioned the court to confirm in part and vacate in part the  
8 arbitration award. That request simply sought to give effect to  
9 the arbitration award. The partial vacatur of the award sought  
10 by Broker does not alter the nature of the action, which we  
11 believe is properly considered to involve “enforcing” the  
12 arbitration award.

13 Furthermore, it is irrational to consent to jurisdiction in  
14 a court for purposes of confirming an award but not for purposes  
15 of vacating all or part of it. A party opposing confirmation of  
16 an award may rightly respond by asserting grounds for partial or  
17 whole vacatur; the right to do so cannot rationally be truncated  
18 by a personal jurisdiction clause permitting only the enforcement  
19 of arbitration awards. If we were to accept the Investors’  
20 interpretation, applications to confirm arbitration awards would  
21 have to be litigated separately from any application to vacate  
22 the award, even if only a partial vacating is sought. We cannot  
23 attribute such an irrational and wildly inefficient meaning to  
24 the clause.

1           We hold, therefore, that the Investors consented to the  
2 jurisdiction of the state and federal courts of New York.

3           2.     The Investors Transacted Business in New York

4  
5           Even absent consent, the S.D.N.Y. still had personal  
6 jurisdiction over the Investors. The Investors agree that  
7 subject matter jurisdiction in the S.D.N.Y. is based on diversity  
8 of citizenship. In diversity cases, the issue of personal  
9 jurisdiction is governed by the law of the forum state, here, New  
10 York's Civil Practice Law and Rules ("N.Y. C.P.L.R.") section  
11 302, New York's long-arm statute, see Agency Rent A Car Sys.,  
12 Inc. v. Grand Rent A Car Corp., 98 F.3d 25, 29 (2d Cir. 1996), so  
13 long as the district court's exercise of jurisdiction comports  
14 with the requirements of due process. See Metropolitan Life Ins.  
15 Co. v. Robertson-Ceco Corp., 84 F.3d 560, 567 (2d Cir. 1996).

16           N.Y. C.P.L.R. § 302(a)(1) permits a court to exercise  
17 personal jurisdiction over an out-of-state party if that party  
18 "transacts any business within the state" and if the claim arises  
19 from these business contacts. See CutCo Indus., Inc. v.  
20 Naughton, 806 F.2d 361, 365 (2d Cir. 1986). To meet the  
21 transacting business element under N.Y. C.P.L.R. § 302(a)(1), it  
22 must be shown that a party "'purposely availed [himself] of the  
23 privilege of conducting activities within New York and thereby  
24 invoked the benefits and protections of its laws . . . ." Bank  
25 Brussels Lambert v. Fiddler Gonzalez & Rodriguez, 171 F.3d 779,

1 787 (2d Cir. 1999) (quoting Parke-Bernet Galleries v. Franklyn,  
2 256 N.E.2d 506, 509 (N.Y. 1970)) (alterations in original). "To  
3 determine whether a party has 'transacted business' in New York,  
4 courts must look at the totality of circumstances concerning the  
5 party's interactions with, and activities within, the state."  
6 Id.

7 There are sufficient business contacts to support personal  
8 jurisdiction over the Investors under New York's long-arm  
9 statute. The Investors entered into a brokerage account  
10 agreement with Broker and executed numerous stock trades through  
11 Broker's New York offices on various New York exchanges. See,  
12 e.g., Credit Lyonnais Sec. (USA), Inc. v. Alcantara, 183 F.3d  
13 151, 154 (2d Cir. 1999) (holding that personal jurisdiction was  
14 proper under N.Y. C.P.L.R. § 302(a)(1) based on defendants'  
15 active account with plaintiff security broker from which a series  
16 of transactions were made that formed the basis of the lawsuit).  
17 Furthermore, the Investors' contacts with New York provided fair  
18 warning of the possibility of being subject to the jurisdiction  
19 of New York. See Kreutter v. McFadden Oil Corp., 522 N.E.2d 40,  
20 43 (N.Y. 1988).

21 To meet the "arising out of" requirement of N.Y. C.P.L.R. §  
22 302(a), there must be "a substantial nexus" between the  
23 transaction of business and the claim. Agency Rent A Car, 98  
24 F.3d at 31; McGowan v. Smith, 419 N.E.2d 321, 323 (N.Y. 1981).

1 The action in the S.D.N.Y. arose out of the arbitration award,  
2 which resolved the Investors' claims against Broker for  
3 fraudulently and negligently handling the Investors' investment  
4 accounts. These accounts were located and managed in New York.  
5 Thus, there is a sufficient nexus between the transaction of the  
6 business and the claim to comply with the requirements of N.Y.  
7 C.P.L.R. § 302(a).

8 Finally, the constitutional requirements of personal  
9 jurisdiction are satisfied because application of N.Y. C.P.L.R. §  
10 302(a) meets due process requirements. See United States v.  
11 Montreal Trust Co., 358 F.2d 239, 242 (2d Cir. 1966).

12 b) Venue

13 The Investors also argue that the district court erred in  
14 denying their motion to transfer venue to the S.D. Fla. We  
15 review a denial of a motion to transfer venue for abuse of  
16 discretion. A. Olinick & Sons v. Dempster Bros., Inc., 365 F.2d  
17 439, 444 (2d Cir. 1966).

18 We find that venue was proper in the S.D.N.Y. As discussed  
19 above, the Cash Account Agreements signed by the Investors  
20 specifically designate New York state and federal courts as  
21 proper fora to contest or confirm awards. Section 9 of the  
22 Federal Arbitration Act ("FAA") states that venue is appropriate  
23 in any jurisdiction to which the parties have agreed. 9 U.S.C. §  
24 9. As discussed, the Cash Account Agreements make venue

1 appropriate in the S.D.N.Y.

2 Even without the forum-selection clauses in the Cash Account  
3 Agreements, venue in the S.D.N.Y. would be appropriate. In  
4 Cortez Byrd Chips, Inc. v. Bill Harbert Const. Co., the Supreme  
5 Court held that the FAA's venue provision must be read  
6 permissively to allow a motion to confirm, vacate, or modify an  
7 arbitration award either where the award was made or in any  
8 district proper under the general venue statute, 28 U.S.C. §  
9 1391. 529 U.S. 193, 195, 204 (2000). As this matter was before  
10 the district court based on diversity jurisdiction under 28  
11 U.S.C. § 1332, the applicable venue statute provides that:

12 [a] civil action wherein jurisdiction is  
13 founded only on diversity of citizenship may,  
14 except as otherwise provided by law, be  
15 brought only in (1) a judicial district where  
16 any defendant resides, if all defendants  
17 reside in the same State, (2) a judicial  
18 district in which a substantial part of the  
19 events or omissions giving rise to the claim  
20 occurred, or a substantial part of property  
21 that is the subject of the action is  
22 situated, or (3) a judicial district in which  
23 any defendant is subject to personal  
24 jurisdiction at the time the action is  
25 commenced, if there is no district in which  
26 the action may otherwise be brought.

27  
28 28 U.S.C. 1391(a).

29 For present purposes, Section 1391(a)(2) is dispositive.  
30 "[A] substantial part of the events or omissions giving rise to  
31 the claim occurred" in the S.D.N.Y. Under Cortez, with regard to  
32 enforcement of arbitration awards, the "events giving rise to the



1 claim" are those events giving rise to the claim resolved in the  
2 arbitration, not just the arbitration proceeding itself. Cortez,  
3 529 U.S. at 198. The fraud and manipulation alleged by the  
4 Investors involved conduct by Broker relating to securities  
5 traded on the New York exchanges or underwritten by Broker itself  
6 ("house stocks"), and the alleged breaches of fiduciary duties  
7 and negligent supervision arose out of Broker's conduct in New  
8 York. Thus, venue in the S.D.N.Y. was appropriate.

9 Although venue would also have been proper in Florida, the  
10 district court in the S.D.N.Y. did not abuse its discretion by  
11 refusing to transfer the case. See Bates v. C&S Adjusters, Inc.,  
12 980 F.2d 865, 867 (2d Cir. 1992) (noting that the venue statute  
13 does not require the district court to determine the best venue,  
14 only a suitable one). Broker filed its New York Petition before  
15 the Investors filed their Florida Petition. As such, the first-  
16 filed rule weighs in favor of the S.D.N.Y. action. "[W]here  
17 there are two competing lawsuits, the first suit should have  
18 priority, absent the showing of balance of convenience or special  
19 circumstances giving priority to the second." First City Nat'l  
20 Bank & Trust v. Simmons, 878 F.2d 76, 79 (2d Cir. 1989) (internal  
21 quotations, citation, and alterations omitted).

22 The Investors claim that Broker commenced this action  
23 through an improper anticipatory filing during settlement talks  
24 and that this constitutes special circumstances sufficient to

1 preclude application of the first-filed rule. See Ontel Prods.,  
2 Inc. v. Project Strategies Corp., 899 F. Supp. 1144, 1150  
3 (S.D.N.Y. 1995). However, even assuming that the claimed  
4 circumstances are special, the only evidence of settlement  
5 discussions -- an April 7, 2003, fax rejecting a settlement offer  
6 but stating that "there may be some basis to conclude a  
7 settlement" -- does not show active settlement discussions with  
8 the Investors. Moreover, Broker filed its New York Petition in  
9 the face of a quickly approaching deadline, after which it would  
10 not have had the right to contest the arbitration award at all.  
11 See 9 U.S.C. § 12 ("Notice of a motion to vacate, modify, or  
12 correct an award must be served upon the adverse party or his  
13 attorney within three months after the award is filed or  
14 delivered."). With the deadline looming, the Investors could not  
15 have been surprised by Broker's filing.

16 Finally, the Investors have not satisfied their burden under  
17 28 U.S.C. § 1404(a) by showing that transfer was warranted "for  
18 the convenience of the parties and witnesses, in the interest of  
19 justice." District courts have broad discretion in making  
20 determinations of convenience under Section 1404(a) and notions  
21 of convenience and fairness are considered on a case-by-case  
22 basis. In re Cuyahoga Equip. Corp., 980 F.2d 110, 117 (2d Cir.  
23 1992). Some of the factors a district court is to consider are,  
24 inter alia: "(1) the plaintiff's choice of forum, (2) the

1 convenience of witnesses, (3) the location of relevant documents  
2 and relative ease of access to sources of proof, (4) the  
3 convenience of parties, (5) the locus of operative facts, (6) the  
4 availability of process to compel the attendance of unwilling  
5 witnesses, [and] (7) the relative means of the parties." Albert  
6 Fadem Trust v. Duke Energy Corp., 214 F. Supp. 2d 341, 343  
7 (S.D.N.Y. 2002). Applying these factors, the district court was  
8 well within its discretion in denying the Investors' requested  
9 venue transfer. First, Broker chose New York as its forum, a  
10 decision that is given great weight. Piper Aircraft Co. v.  
11 Reyno, 454 U.S. 235, 255 (1981). Second, New York is a  
12 convenient forum for all the parties: the Investors have homes in  
13 New Jersey and have at times claimed to be New Jersey residents;  
14 Broker is located in New York. Finally, documents and other  
15 evidence regarding the arbitral award are freely available in New  
16 York. Thus, the Investors cannot convincingly argue that New  
17 York is an inconvenient forum.<sup>1</sup>

18 c) Default Judgment

19 The Investors advance several arguments as to why the  
20 district court's entry of default judgment should be set aside.  
21 In considering these, we review the district court's decision for  
22 abuse of discretion. Pecarsky v. Galaxiworld.com Ltd., 249 F.3d  
23 167, 171 (2d Cir. 2001) (quotation marks and citation omitted).

24 1. The Investors' Obligation to Respond

1           The Investors argue that a default judgment was  
2 inappropriate because they had no obligation to respond to the  
3 removed New York Petition. Their position is that the Petition  
4 constituted a motion and that Fed. R. Civ. P. 55(a) and 81(c)  
5 apply only to removed actions begun by a complaint and not to  
6 motions. The Investors also note that the district court never  
7 ordered them to respond to the New York Petition and never held a  
8 status conference to set a briefing schedule. They further note  
9 that Broker failed to comply with Local Rule 7.1 by not including  
10 a memorandum of law. We agree that the removed New York Petition  
11 should have been treated as a motion but disagree that the  
12 Investors had no obligation to respond.

13           Rule 55(a) provides that "[w]hen a party against whom a  
14 judgment for affirmative relief is sought has failed to plead or  
15 otherwise defend as provided by these rules and that fact is made  
16 to appear by affidavit or otherwise, the clerk shall enter the  
17 party's default." Rule 55 "tracks the ancient common law axiom  
18 that a default is an admission of all well-pleaded allegations  
19 against the defaulting party." Vt. Teddy Bear Co. v. 1-800  
20 BEARGRAM Co., 373 F.3d 241, 246 (2d Cir. 2004). Like all general  
21 provisions of the Federal Rules, Rule 55 is meant to apply to  
22 "civil actions," Fed. R. Civ. P. 2, where only the first step has  
23 been taken -- i.e., the filing of a complaint -- and the court  
24 thus has only allegations and no evidence before it.

1           We agree with the Investors that Rule 55 does not operate  
2 well in the context of a motion to confirm or vacate an  
3 arbitration award. See, e.g., N.Y. Typographical Union No. 6 v.  
4 AA Job Printing, 622 F. Supp. 566, 567 (S.D.N.Y. 1985) (citing  
5 Traguth v. Zuck, 710 F.2d 90, 94 (2d Cir. 1983)). As the very  
6 name implies, they are motions in an ongoing proceeding rather  
7 than a complaint initiating a plenary action. 9 U.S.C. § 6 ("Any  
8 application to the court hereunder shall be made and heard in the  
9 manner provided by law for the making and hearing of motions,  
10 except as otherwise herein expressly provided."); Productos  
11 Mercantiles e Industriales, S.A. v. Faberge USA, Inc., 23 F.3d  
12 41, 46 (2d Cir. 1994) (noting that a district court "properly  
13 treated [a petition to the court for modification of an  
14 arbitration award] as a motion in accordance with the express  
15 provisions of the FAA").

16           Rule 81(c) also appears to speak only to actions begun by  
17 service of a complaint. Moreover, Rule 81(a)(3) recognizes that  
18 the Federal Arbitration Act may govern procedures relating to  
19 arbitral awards, and the provisions of that Act dictate the  
20 treating of the removed New York Petition as a motion.

21           However, treating the Petition as a motion does not lead to  
22 the conclusion that the Investors could simply await some  
23 initiative by the Broker or the court.<sup>2</sup> Removed proceedings  
24 arrive in federal court in the procedural posture they had in

1 state court. Sun Forest Corp. v. Shvili, 152 F. Supp. 2d 367,  
2 387 (S.D.N.Y. 2001) ("It is well established that the district  
3 court 'takes the [removed] action in the posture in which it  
4 existed when it is removed from a state's court jurisdiction and  
5 must give effect to all actions and procedures accomplished in a  
6 state court prior to removal.'" (quoting Miller v. Steloff, 686  
7 F. Supp. 91, 93 (S.D.N.Y. 1988))). The New York Petition  
8 contained a return date and, as allowed by Section 403(b) of the  
9 New York C.P.L.R., a demand for service of the response seven  
10 days before the return date. N.Y. C.P.L.R. § 403(b) ("An answer  
11 shall be served at least seven days before [the time of hearing  
12 specified in the notice of petition] if a notice of petition  
13 served at least twelve days before such time so demands. . . .").  
14 The Investors removed the Petition after the due date for the  
15 response but before the return date. When the New York Petition  
16 arrived in federal court, its posture was unchanged: a motion  
17 with a return date. Sun Forest Corp., 152 F. Supp. 2d at 387.  
18 That, indeed, is the logical outcome of the Investors' insistence  
19 that the Petition is a motion and not a complaint implicating  
20 Rule 55. The Investors, therefore, should have responded in some  
21 fashion, e.g., by seeking an extension, arguing the merits,  
22 raising jurisdictional or venue objections, etc. We trust that  
23 parties faced with this or similar situations in the future will  
24 take counsel from our remarks.

1 But, given the prior dearth of caselaw on the treatment of  
2 removed petitions to confirm or vacate arbitration awards, the  
3 Investors are entitled to some slack. Nevertheless, whatever  
4 confusion existed as to the need to address the merits was  
5 dispelled by the clerk's entry of default, a concentration-  
6 focusing event that calls for a party to lay all its cards on the  
7 table. Indeed, a meritorious claim or defense is always relevant  
8 to a motion seeking avoidance or vacatur of a default. See  
9 Pecarsky, 249 F.3d at 171 ("When deciding whether to relieve a  
10 party from default or default judgment, we consider the  
11 willfulness of the default, the existence of a meritorious  
12 defense, and the level of prejudice that the non-defaulting party  
13 may suffer should relief be granted."). Therefore, we believe  
14 that all arguments going to the merits of confirming or vacating  
15 the award should have been raised in the Investors' motion to  
16 vacate the clerk's entry of default. However, that motion was  
17 accompanied by cross motions to dismiss or transfer and focused  
18 almost exclusively on why the New York Petition should not be  
19 decided by the S.D.N.Y. The Investors' memorandum of law did  
20 note the relevance of the merits to the default issues and  
21 argued, although briefly, that, because Broker had never informed  
22 the arbitrators of the impropriety of prejudgment interest on  
23 punitive damages, the award of such interest did not taint the  
24 award. Although the Investors' papers noted the existence of

1 their Florida Petition to vacate the award, they failed at any  
2 time to inform the S.D.N.Y. of their view that Florida law  
3 required an increase in the damages. While this issue was  
4 briefed in their post-judgment Rule 59(e) motion, we believe  
5 that, given the ample notice of the peril of treating the  
6 S.D.N.Y. proceeding as one that would soon go away, this was an  
7 untimely raising of the issue. A district court facing a motion  
8 to vacate the clerk's default in these circumstances is more than  
9 justified in believing that it has heard whatever the movant has  
10 to say on the merits.

## 11 2. Appropriateness of a Default Judgment

12 We conclude that default judgments in confirmation/vacatur  
13 proceedings are generally inappropriate. A motion to confirm or  
14 vacate an award is generally accompanied by a record, such as an  
15 agreement to arbitrate and the arbitration award decision itself,  
16 that may resolve many of the merits or at least command judicial  
17 deference. When a court has before it such a record, rather than  
18 only the allegations of one party found in complaints, the  
19 judgment the court enters should be based on the record. It does  
20 not follow, of course, that the non-movant can simply ignore such  
21 a motion. If the non-movant does not respond, its failure to  
22 contest issues not resolved by the record will weigh against it.

23 In the present matter, the district court had before it the  
24 written contracts between the Investors and Broker, the NASD



1 Uniform Submission Agreements, the award rendered by the NASD  
2 arbitration panel, and the order denying recalculation of the  
3 award. All were attached to Broker's New York Petition. A  
4 default judgment was inappropriate in light of this record.  
5 Rather, the petition and accompanying record should have been  
6 treated as akin to a motion for summary judgment based on the  
7 movant's submissions. To be sure, the Investors failed to  
8 respond, but the lack of a response does not justify a default  
9 judgment because, even where a non-moving party fails to respond  
10 to a motion for summary judgment, a court

11 may not grant the motion without first  
12 examining the moving party's submission to  
13 determine if it has met its burden of  
14 demonstrating that no material issue of fact  
15 remains for trial. If the evidence submitted  
16 in support of the summary judgment motion  
17 does not meet the movant's burden of  
18 production, then summary judgment must be  
19 denied *even if no opposing evidentiary matter*  
20 *is presented.*

21  
22 Vt. Teddy Bear Co., 373 F.3d at 244 (internal quotation marks and  
23 citations omitted); see also United States v. One Piece of  
24 Property, 5800 S.W. 74th Ave., Miami, Fla., 363 F.3d 1099, 1101  
25 (11th Cir. 2004) [hereinafter "One Piece of Property"] ("[T]he  
26 district court cannot base the entry of summary judgment on the  
27 mere fact that the motion was unopposed but, rather, must  
28 consider the merits of the motion."). Even unopposed motions for  
29 summary judgment must "fail where the undisputed facts fail to  
30 show that the moving party is entitled to judgment as a matter of

1 law." Vt. Teddy Bear Co., 373 F.3d at 244 (quoting Champion v.  
2 Artuz, 76 F.3d 483, 486 (2d Cir. 1996)) (internal quotation marks  
3 omitted).

4 d) Merits of the New York Petition

5 In sum, we hold that the removed New York Petition was in  
6 substance a motion, that the presence of a return date required  
7 the Investors to respond and that generally a district court  
8 should treat an unanswered removed petition to confirm/vacate as  
9 an unopposed motion for summary judgment. However, under the  
10 circumstances here, the Investors' argument on the merits in  
11 response to the Clerk's default should be considered. Therefore,  
12 the motion to confirm should be treated as unopposed, and the  
13 motion to vacate should be treated as opposed on the ground that  
14 the arbitrators were never informed of the rule against  
15 prejudgment interest on punitive damages.

16 Normally, confirmation of an arbitration award is "a summary  
17 proceeding that merely makes what is already a final arbitration  
18 award a judgment of the court," Florasynth, Inc. v. Pickholz, 750  
19 F.2d 171, 176 (2d Cir. 1984), and the court "must grant" the  
20 award "unless the award is vacated, modified, or corrected." 9  
21 U.S.C. § 9. The arbitrator's rationale for an award need not be  
22 explained, and the award should be confirmed "'if a ground for  
23 the arbitrator's decision can be inferred from the facts of the  
24 case,'" Barbier v. Shearson Lehman Hutton, Inc., 948 F.2d 117,

1 121 (2d Cir. 1991) (quoting Sobel v. Hertz, Warner & Co., 469  
2 F.2d 1211, 1216 (2d Cir. 1972)). Only "a barely colorable  
3 justification for the outcome reached" by the arbitrators is  
4 necessary to confirm the award. Landy Michaels Realty Corp. v.  
5 Local 32B-32J, Service Employees Int'l Union, 954 F.2d 794, 797  
6 (2d Cir. 1992). A party moving to vacate an arbitration award  
7 has the burden of proof, and the showing required to avoid  
8 confirmation is very high. Willemijn Houdstermaatschappij, BV v.  
9 Standard Microsystems Corp., 103 F.3d 9, 12 (2d Cir. 1997)  
10 [hereinafter "Willemijn"].

11 One of the grounds for which an award may be vacated -- and  
12 that argued by Broker in its New York Petition with regard to the  
13 prejudgment interest award on punitive damages -- is manifest  
14 disregard of the law. Wilko v. Swan, 346 U.S. 427, 436-37  
15 (1953), rev'd on other grounds, Rodriguez de Quijas v.  
16 Shearson/Am. Express, Inc., 490 U.S. 477, 485 (1989). A party  
17 seeking to vacate an arbitration award on the basis of manifest  
18 disregard of the law must satisfy a two-pronged test, proving  
19 that: "(1) the arbitrator knew of a governing legal principle yet  
20 refused to apply it or ignored it altogether, and (2) the law  
21 ignored by the arbitrator was well defined, explicit, and clearly  
22 applicable to the case." Hoelt v. MVL Group, Inc., 343 F.3d 57,  
23 69 (2d Cir. 2003) (internal quotation marks and alterations  
24 omitted).

1 Manifest disregard of the law "clearly means more than error  
2 or misunderstanding with respect to the law." Merrill Lynch,  
3 Pierce, Fenner & Smith, Inc. v. Bobker, 808 F.2d 930, 933 (2d  
4 Cir. 1986). The party challenging an award for manifest  
5 disregard of the law must demonstrate that the arbitrator  
6 actually knew about the relevant rule of law. A showing that the  
7 average person qualified to be an arbitrator would know the  
8 particular rule is insufficient to that end. DiRussa v. Dean  
9 Witter Reynolds Inc., 121 F.3d 818, 821 (2d Cir. 1997) ("[T]he  
10 term 'disregard' implies that the arbitrator appreciates the  
11 existence of a clearly governing legal principle but decides to  
12 ignore or pay no attention to it."). DiRussa rejected the  
13 argument that manifest disregard could be satisfied by showing  
14 that "the controlling legal principle and subsequent error is so  
15 obvious to the average qualified arbitrator that any different  
16 conclusion is absurd," even though there was "no persuasive  
17 evidence that the arbitrators actually knew of -- and  
18 intentionally disregarded" -- the law. Id. at 822-23; see also  
19 Wallace v. Buttar, 378 F.3d 182, 190 (2d Cir. 2004) (noting that  
20 manifest disregard was shown where arbitrators cited Second  
21 Circuit precedent but explicitly declined to apply it); Duferco  
22 Int'l Steel Trading v. T. Klaveness Shipping A/S, 333 F.3d 383,  
23 390 (2d Cir. 2003) (including in the manifest disregard test "a  
24 subjective element, that is, the knowledge actually possessed by

1 the arbitrators. . . . In determining an arbitrator's awareness  
2 of the law, we impute only knowledge of governing law identified  
3 by the parties to the arbitration.").

4 It is true that we have stated that "a court may infer that  
5 the arbitrators manifestly disregarded the law if it finds that  
6 the error made by the arbitrators is so obvious that it would be  
7 instantly perceived by the average person qualified to serve as  
8 an arbitrator." Willemijn, 103 F.3d at 13. However, the meaning  
9 of that phrase in the context of Willemijn was that an  
10 arbitrator's error in interpreting the legal doctrine relied upon  
11 by the parties can constitute manifest disregard if the average  
12 person qualified to serve as an arbitrator would not have made  
13 such an interpretation. Id. at 14 ("We only need decide whether  
14 there is any colorable justification for their decision"; if so,  
15 there is no manifest disregard.).<sup>3</sup>

16 The district court vacated that portion of the arbitral  
17 award that granted prejudgment interest on punitive damages to  
18 the Investors because it found it to be in manifest disregard of  
19 the law. We review this decision de novo. Wallace, 378 F.3d at  
20 189; Hoeft, 343 F.3d at 69. The Broker failed to inform the  
21 arbitrators that prejudgment interest on punitive damages was  
22 unavailable, and there is no other evidence that the arbitrators  
23 knew of this rule. Moreover, Broker was on notice that such  
24 damages were being sought because, as discussed supra, the

1 Investors changed the phrasing of their claim from a claim for  
2 compensatory damages, interest, return of commissions, punitive  
3 damages, costs, and attorneys' fees, to a claim for compensatory  
4 damages, punitive damages, costs, prejudgment interest, and a  
5 finding of a statutory violation. The rephrasing of this claim  
6 put the Brokers on notice that prejudgment interest on punitive  
7 damages was being sought. As noted, furthermore, Broker  
8 responded to the Investors' motion for the arbitrators to  
9 recalculate damages, but there is no evidence that Broker  
10 informed the arbitrators of the legal error of which they now  
11 complain. Because there is no evidence that the arbitrators were  
12 aware of the rule against prejudgment interest on punitive  
13 damages, their award of such interest was not manifestly contrary  
14 to law.

15 Because the Broker's motion to confirm was unopposed,  
16 confirmation of the entire arbitral award is appropriate. The  
17 Investors claim a violation of their due process rights in that  
18 the S.D.N.Y.'s confirmation of the arbitration award "block[ed]"  
19 consideration of their Florida Petition to vacate the damage  
20 portion of the award. When the S.D.N.Y. rendered its decision on  
21 the New York Petition, the Florida Petition was pending in the  
22 S.D. Fla. and is now pending before the S.D.N.Y. This argument  
23 is a concession -- albeit a necessary one -- that the claims  
24 raised in the Florida Petition are barred by res judicata in

1 light of the S.D.N.Y. decision, a conclusion fortified by our  
2 decision affirming the confirmation.

3 "Under the doctrine of res judicata, or claim preclusion,  
4 '[a] final judgment on the merits of an action precludes the  
5 parties or their privies from relitigating issues that were or  
6 could have been raised in that action.'" St. Pierre v. Dyer, 208  
7 F.3d 394, 399 (2d Cir. 2000) (quoting Federated Dept. Stores,  
8 Inc. v. Moitie, 452 U.S. 394, 398 (1981)); see also Legnani v.  
9 Alitalia Linee Aeree Italiane, S.p.A., 400 F.3d 139, 141 (2d Cir.  
10 2005) ("'[T]he first judgment will preclude a second suit only  
11 when it involves the same 'transaction' or connected series of  
12 transactions as the earlier suit . . . .'" (quoting Maharaj v.  
13 BankAmerica Corp., 128 F.3d 94, 97 (2d Cir. 1997))).

14 However, the Investors took no step in the S.D.N.Y. to seek  
15 vacatur of the damage award, and, even when faced with a default  
16 judgment confirming the damage award, never brought to the  
17 S.D.N.Y.'s attention the pertinent Florida statutes. Because  
18 they failed to do so, they cannot, now that a final decision on  
19 the merits has been reached, seek to attack that decision by  
20 asserting the Florida Petition's claims. We follow The  
21 Hartbridge, which concluded that:

22 Upon a motion to confirm the party opposing  
23 confirmation may apparently object upon any  
24 ground which constitutes a sufficient cause  
25 under the statute to vacate, modify, or  
26 correct, although no such formal motion has  
27 been made. . . . As we understand the

1 statute a motion to confirm puts the other  
2 party to his objections. He cannot idly stand  
3 by, allow the award to be confirmed and  
4 judgment thereon entered, and then move to  
5 vacate the award just as though no judgment  
6 existed.

7  
8 The Hartbridge, 57 F.2d 672, 673 (2d Cir. 1932).

9 CONCLUSION

10 For the reasons above, we vacate the district court's grant  
11 of default judgment and the district court's order vacating the  
12 arbitration award's provision for prejudgment interest on  
13 punitive damages. We hold the arbitration award should have been  
14 confirmed in full because it was not in manifest disregard of the  
15 law. We remand for dismissal of the pending Florida Petition.



1 FOOTNOTES

2  
3 1. We note further that the district court in the S.D. Fla., the venue to which the Investors would like to transfer this action, also found the S.D.N.Y. to be the most appropriate venue for this matter. After considering Broker's motion to transfer the Florida Petition to the S.D.N.Y. and "the pertinent portions of the record," the district court, being "fully advised in the premises" of the matter, found that "Florida is not the best venue for this action."

2. There was no need for the district court to hold a status conference, set a briefing schedule, or hold a hearing. Such acts are appropriate to ongoing proceedings leading to a trial. As the Investors themselves insist, the New York Petition should have been treated as a motion rather than a complaint. The Local Rules of the S.D.N.Y. do not require hearings for motions and allow them only when "directed by the court by order or by individual rule or upon application." S.D.N.Y. R. 6.1(c).

Finally, while S.D.N.Y. Local Rule 7.1 does require "all motions . . . [to] be supported by a memorandum of law," Broker's failure to supply such a memorandum does not excuse the Investors from timely responding to the New York Petition. A "district court has broad discretion to determine whether to overlook a

party's failure to comply with local rules," Holtz v. Rockefeller & Co., Inc., 258 F.3d 62, 73 (2d Cir. 2001), and "[n]othing in . . . the Civil Rules of the Southern District requires a court to" punish a party for noncompliance. Maggette v. Dalsheim, 709 F.2d 800, 802 (2d Cir. 1983). While the Investors' response to the Broker's motion might have sought some relief or sanction for the failure to submit a memorandum, the failure did not obviate the need to respond.

3. The phrase was also quoted in Duferco, 333 F.3d at 390; however, in that case the alleged error was an internally inconsistent application of law in the arbitration award, an error that, according to the appellant, would have been obvious to any person qualified to serve as an arbitrator. The issue was not whether the arbitrators were aware of the governing law.